

# AgriS

Investor Relations Department

# INVESTOR RELATIONS NEWS

HOSE: SBT (VNSI20)

August, 2025



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# AgriS

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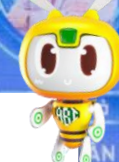
### 05 AgriS operational activities

- Agricultural activities (AgriC)
- Production activities (ProC)
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PHIÊN THAM LUẬN

TÁI THIẾT CHUỖI GIÁ TRỊ NÔNG SẢN BỀN VỮNG  
BẰNG ĐỔI MỚI SÁNG TẠO VÀ CHUYỂN ĐỔI SỐ (AGTECH)



Diễn giả

GS. WILLIAM CH

Giám đốc

Phòng Thị nghiệ

Đổi mới Nông Thực phẩm Sinh

Đại học Công nghệ Nanyang



Global Macroeconomic highlights



On July 29, the IMF projected global GDP growth at 3% in 2025 and 3.1% in 2026. Inflation is expected to ease to 4.2% in 2025 and 3.6% in 2026, mainly driven by strong consumer spending ahead of U.S. tariff hikes and signals of easing trade tensions



Just hours before the tariff deadline on August 12, the U.S. and China agreed to **postpone their tariff hike for an additional 90 days**, as American retailers rushed to secure goods for the holiday season.



Markets expect the FED to cut rates in September as slower growth, trade frictions, and recession risks weigh on the U.S. economy. The USD Index dipped below 98, losing 0.5% on August 12.



EU



The U.S.



China

The European Central Bank (ECB) kept its key rate unchanged at 2% after eight cuts in the past year, noting inflation has stabilized but warning that global trade tensions continue to weigh on the economic outlook.

On July 31, President Trump signed an order imposing 10% - 41% tariffs on nearly all trading partnership, effective August 7, with a four-month deferral period before full enforcement.

The total value of goods trade in **July 2025** reached **CNY 3,910 billion, up 6.7% YoY** and **up 1.5% MoM**, marking the strongest increase rate in 2025.

Vietnam Macroeconomic highlights



ADB lowered Vietnam’s growth forecast to 6.3% in 2025 and 6.0% in 2026, citing concerns that U.S. tariffs will weigh on exports, while effective domestic reforms are expected to mitigate risks. Inflation is projected at 3.9% in 2025 and 3.8% in 2026.



The exchange rate is under pressure from both the economy and market sentiment. The VND/USD has risen 2.9% compared with end-2024. If pressures keep rising, the SBV may hold off on further rate cuts to preserve currency stability and avoid macro risks.



The U.S. imposed a 20% retaliatory tariff on Vietnamese goods starting August 7, 2025. While this raises cost and export margins pressures, it stabilizes capital flows and eases the burden on pro-growth policies. A 40% tariff on “transshipped” goods brings short-term challenges for import-dependent firms but longer-term opportunities to draw investment away from China.

| CPI                                  | Core Inflation                    | Total FDI Capital                              |
|--------------------------------------|-----------------------------------|------------------------------------------------|
| July 2025<br>↑ 0.11% MoM ↑ 3.19% YoY | July 2025<br>0.21% MoM ↑ 3.3% YoY | Registered 6M2025<br>↑ 27.3% YoY 24.09 bil USD |
| Avg. 7M2025<br>↑ 3.26% YoY           | Avg. 7M2025<br>↑ 3.18% YoY        | Disbursed 6M2025<br>↑ 8.4% YoY 13.6 bil USD    |

## Vietnam's stock market set a new record, with the VN-Index surpassing 1,600 points

On August 12, the VN-Index closed at 1,608 points, **marking the highest level in the 25-year history of Vietnam's stock market**. Since the beginning of August, the index has gained 113 points, equivalent to nearly 8%.

Strong capital inflows into large-cap stocks and leading sectors, supporting the market to sustain the rally, with liquidity exceeding VND 50,200 billions



VN-Index Chart 1/7-12/8/2025 (Source: CafeF)

### Stock market capitalization

~ **8.2** trillion ~ **71%** GDP

### Number of stock trading accounts

~ **10.4** million accounts ~ **10%** population

With the market's positive performance, VinaCapital forecasts that in the upcoming September or October review, Vietnam's stock market will be upgraded by FTSE, ahead of an official announcement expected in early March next year.

## Many global stock markets also hit record highs in August 2025

The positive momentum spread across major stock markets, reflecting investors' optimistic outlook worldwide:

- The S&P 500 hit a record high of 6,468.54 points on August 14, while the Nasdaq Composite reached a peak of 21,713.14 points on August 13.
- The Nikkei 225 set a record at 43,839 points on August 18.
- The Shanghai Composite rose to 3,728.03 points on August 18 – the highest level in a decade.

## A new wave of IPOs is coming back, led by a series of mega-corporations

After years of quiet, Vietnam's stock market is witnessing a strong revival of IPOs and listings, marked by the emergence of many "blockbuster" names:



In the next 5 years,  
There will be

**80** IPO deals

With total value up to

**54** billion USD

According to  
Dragon Capital's statistics

## Vietnam's stock market posted impressive growth, driven by the Government's breakthrough policies

- Loose monetary policy and low interest rates, fueling the market.
- GDP growth remains strong, targeting 8% in 2025 and double-digit growth during 2026–2030.
- Macroeconomic stability is supported by public investment disbursement, consumer stimulus, and tax cuts.
- Key policies include Resolution 86, Decision 1726 on stock market development through 2030, Resolution 57 on science and technology, and Resolution 68 on private sector growth.



25,000 ↑  
+ 5,300 (26.90%)

HOSE, closing August 11, 2025 (Compared to July 1, 2025)

Market capitalization (August 11, 2025)

20,364 bil VND

Outstanding shares

836,156,371

Listed shares

814,545,038

Avg. trading vol in July

1,769,353 shares/day

Avg. trading vol in July

38.4 billion/day

Foreign ownership (August 11, 2025)

21.52%

Net foreign trading value in July 2025

26.95 billion

EPS

1,015

P/E

27.36

P/B

1.86

BVPS

12.56



AgriS – a member of the  
Sustainable Development Index  
VNSI20

SBT Stock officially hit a peak of VND 25,000

SBT shares continued their impressive rally, **officially reaching VND 25,000** on August 11, 2025 — **a gain of nearly 27% in just over a month**. The surge reflects investor confidence in the company’s business outlook and sustainable growth strategy, underscoring SBT’s appeal amid the strong upward momentum of Vietnam’s stock market.



Highest price

25,000 VND

On August 11

Lowest price

19,700 VND

On July 1

Highest volume

3,282,100 CP

On July 28

Lowest volume

1,064,500 CP

On July 3

Investor Relations Activities

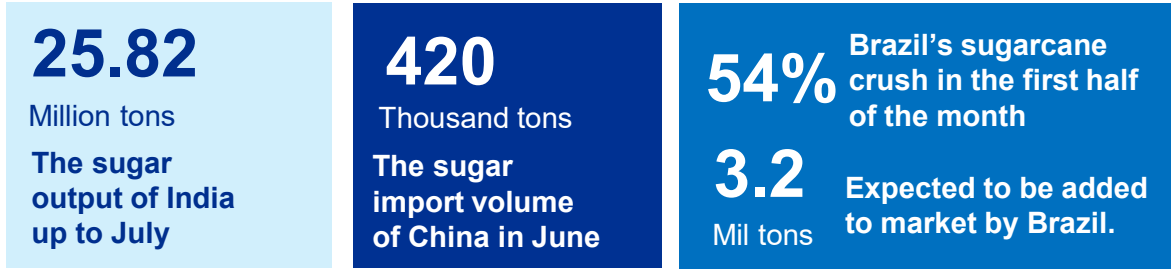
- On July 10, 2025, AgriS announced a public offering of convertible bonds.
- By late July and early August, AgriS appointed and reappointed several senior executives, including Mr. Thai Van Chuyen (CEO); Mr. Tran Quoc Thao, Mr. Nguyen Duc Hung Linh, and Ms. Nguyen Thi Phuong Thao (Vice President); and Mr. Dinh Vu Quoc Huy (The Person in Charge of Corporate Governance cum Corporate Secretary).



Scan the QR code for detailed disclosure information.

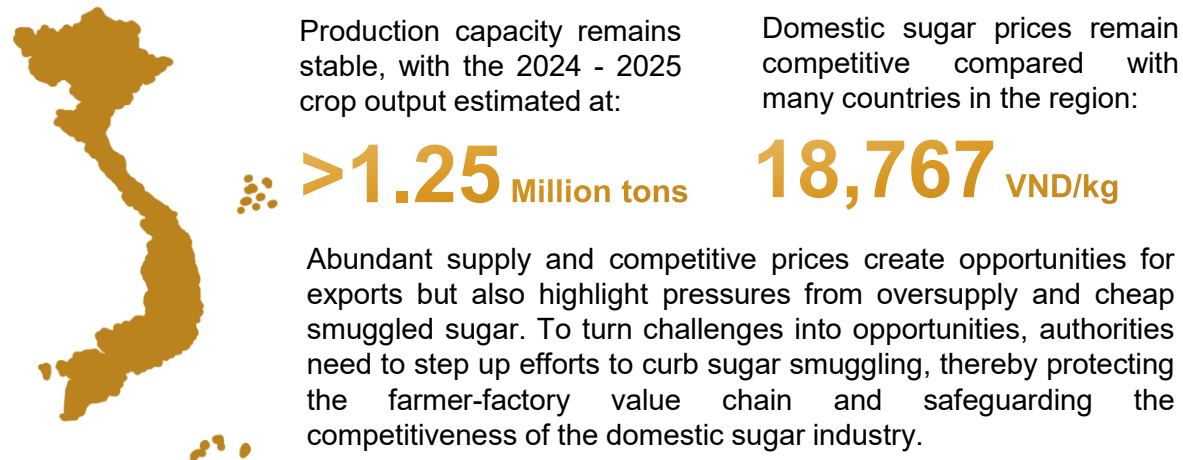
## World Sugar Industry

The global supply and demand of sugar remains abundant



## Vietnam Sugar Industry

Maintaining the production capability of sugar, confronting rival challenges in Fiscal Year 2024-2025

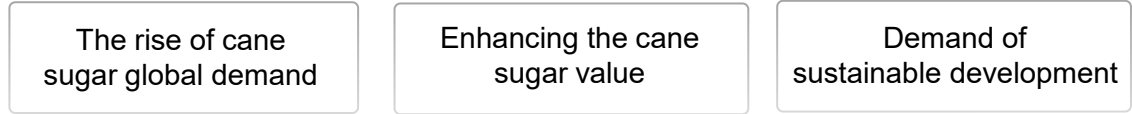


Coca-Cola accepted to use cane sugar in its production in the U.S.



On July 23, Coca-Cola confirmed to launch a new soft drink version made with U.S.-produced cane sugar, after President Trump announced he had persuaded the company to replace corn syrup with cane sugar. According to Bloomberg Intelligence, this could raise U.S. cane sugar consumption by 4.4% to 11.5 million tons, up from the current 11 million tons.

Cane sugar enterprises are facing big opportunities



## Vietnam has officially surpassed Thailand to become the world's second-largest rice exporter

In the first half of 2025, Vietnam Agriculture has set a new record when it officially overtook Thailand as the No.2 rice export country, just behind India.



Source: Thai Rice Exporters Association

The gap reflects the shifting balance of power between Asia's two leading rice exporters. From once being a follower, Vietnam is gradually rising to a leading role. Rice, once merely a symbol of an agricultural economy, is now becoming a source of national pride in the game of globalization.

AgriC welcomed Lecturers & Students from the Faculty of Agronomy, University of Agriculture and Forestry, HCMC

Lecturers and students from the Faculty of Agronomy, HCMC University of Agriculture and Forestry, led by Dr. Nguyen Duy Nang - Dean of the Faculty, visited and engaged in academic exchange at AgriS's integrated smart and sustainable farming complex applying advanced technologies.



This is a valuable opportunity for AgriS and the Faculty of Agronomy to

Having academic exchange on new sugarcane varieties, nutrition across different ecosystems, crop rotation, and sustainable farming.

Conducting “Five stakeholders” commitment, advancing digital agriculture, ESG, Bonsucro standards value chain and the future carbon market.

Seminar of AgriS Organic Fertilizer in Gia Lai



The seminar on AgriS Organic Fertilizer in Gia Lai has attracted many farmers to participate. In the events, participants have had opportunities to:

Listen to MITO fertilizer application guidelines.

Directly try the MITO organic fertilizer

AgriS fruits showcased at the Vietnam Fruit Festival in Singapore

On July 18, AgriC brought Vietnam’s specialty fruits certified under Global GAP standards (cultivated with AgriS Organic Fertilizer, sustainable farming practices, and harvested and preserved to international standards) to the Vietnam Fruit Festival in Singapore, such as:



Through the festival, AgriC had the opportunity to promote AgriS products to international friends, help them understand AgriS and Vietnamese agriculture, and open up prospects for sustainable business cooperation.

Outstanding products of the month

MITO organic fertilizer - Friend of Land, Friend of Farmers

MITO helps loosen the soil, strengthens coffee roots, enhances resistance to pests and diseases, nourishes uniform fruiting, and delivers high-quality coffee beans.



- Strong root development
- Pest and disease resistance
- Large, firm beans
- Clean material

Genuine John Deere Lubricants & Parts



AgriS is the sole authorized distributor in Vietnam for John Deere’s full range of lubricants and maintenance parts.

AgriS commitment

- 100% customs-cleared imports
- John Deere global warranty

## AgriS Ninh Hoa officially kicks off the new fiscal year

On August 1, AgriS Ninh Hoa, an AgriS member company, officially began the 2025-2026 production season. This proactive early start reflects the determination and unity of all staff to improve productivity and product quality.



AgriS expects FY 25-26 will be

***“A phase of robust growth, further enhancing business performance and delivering sustainable value.”***

## BHC welcomes Saigon Co.op VIP customers to tour its plantations and factories

On July 26, 2025, BHC, one member of AgriS, organized a field trip for Saigon Co.op’s VIP customers to visit the Thanh Long plantation and TTCS factory in Tay Ninh. Through this activity, BHC and Saigon Co.op reaffirmed their commitment to

- Delivering high-quality green agricultural products with transparent origins
- Strengthening consumer trust in a green, clean, and sustainable Vietnamese agricultural value chain.



## XIM Coconut Water unveils new packaging design



XIM officially “says hi” with a new look - a dynamic bottle shape designed for on-the-go consumption and environmentally friendly standards aligned with ESG practices.

- ✓ **White cap**  
Easy sorting and recycling
- ✓ **Lightweight design**  
12% less plastic compared to the previous version
- ✓ **Streamlined waist**  
wave-textured body for better grip

## Strategic Partnership Signing between BHC and DaKai: For Vietnamese Consumers

On the morning of August 14, BHC signed a strategic partnership with Dakai, a long-standing natural mineral water supplier. Under the agreement, BHC will distribute Dakai’s mineral water products through its retail system, meeting the growing consumer demand for natural products.

BHC and Dakai expect this collaboration to mark a breakthrough, enhancing consumer experiences and reinforcing their positions in Vietnam’s consumer goods market.



July 14, 2025



## AgriS welcomes the Vietnam Association of Small and Medium Enterprises (VINASME)

On July 14, a significant meeting took place at AgriS headquarters between Ms. Dang Huynh Uc My – Chairlady of AgriS – and the working delegation of VINASME, led by Mr. To Hoai Nam – Member of the Government Task Force, Standing Vice Chairman and Secretary General of VINASME – and Mr. Nguyen Quoc Tin – Standing Member of the Executive Committee, Head of the Supervisory Board of VINASME. The meeting marked a strategic milestone in advancing digital transformation and sustainable development for SMEs.



July 22, 2025



## AgriS Accompanies Young Entrepreneurs to Advance Innovation in Agriculture

During the launch press conference of the Tuổi Trẻ Startup Award 2025 under the theme “Co-creating the Future with AI”, Ms. Dang Huynh Uc My, Chairlady of AgriS has delivered inspiring messages to young startup founders.



### Chairlady of AgriS - Ms. Dang Huynh Uc My expressed

“I look forward to seeing more startup ideas that leverage advanced technologies in agriculture. As a leading enterprise in the field of high-tech agriculture, AgriS is willing to connect with and support the startup community, especially those being in the agri-startup space, fostering scientific advancement and innovative power in Vietnam.”



AGRIS AGRO DAY 2025 - HI-TECH AGRICULTURE SUMMIT

# COMPREHENSIVE SYNERGY, ELEVATING THE FUTURE OF AGRICULTURE

Held under the theme “**COMPREHENSIVE SYNERGY - ELEVATING THE FUTURE OF AGRICULTURE**”. The event serves as a strategic platform for dialogue, investment promotion, and international collaboration, bringing together over 500 high-level delegates representing the “Five Stakeholders.” The summit is hosted by the People’s Committee of Tay Ninh Province, co-hosted and organized by AgriS, and co-organized by Nong Lam University (Ho Chi Minh City), with participation from leading scientists and industry experts.



## Circular Agriculture Model Site Visit

Ninh Dien Demo Farm – TTC Agricultural Research Institute – TTCS factory



## Exhibition on Circular Agriculture Technology

The circular agriculture model, integrating ESG and the three pillars of AgTech – FoodTech – FinTech, based on AgriS’s ESG foundation



## Speech from the provincial and business leaders

**Mr. Nguyễn Minh Lâm**  
Vice Chairman of Tay Ninh People’s Committee

“Today’s Summit marks a new milestone, reaffirming Tay Ninh’s determination to lead the implementation of the Party’s and the State’s resolutions.”

**Ms. Đặng Huỳnh Ước My**  
Chairlady of AgriS

“AgriS is a responsible link in shaping the future of the industry. When the Five Stakeholders unite, Vietnam’s agriculture will truly take off”

## Strategic Partnership Signing



AgriS and the Institute of Advanced Technology (IAT)



AgriS and K-Best Research Group



AgriS and Farmacist with Mort & Co



AgriS and the HCMC Food and Foodstuff Association



Betrimex and the Vietnam Coconut Association

## 06 sustainable agriculture & innovation discussions

- Potential and vision of Vietnam’s agricultural sector, technological breakthrough policy in agriculture and the role of the private economy
- Reconstructing Sustainable Agricultural Value Chains Through Innovation And Digital Transformation (AgTech)
- Elevating Vietnamese agriculture, fostering innovation, digital transformation, and international cooperation’
- Agriculture And Food Innovation – Elevating the Value of Vietnamese Agricultural Products (FoodTech)
- Global Food Security – Breakthroughs in Food Technology for Adaptation and Sustainable Development
- Green Capital Flows – Foundations For Sustainable Agricultural Ecosystem Development (FinTech)

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The analysis and opinions presented are based on data available at the time of writing and/or reasonably evaluated in the context of current market conditions.

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